

## Make more of Maxi now!

Petrol prices up.

Fares up.

Service costs up

Tax and insurance up.

Everything's going up.

Except Maxi.

Add that to rocketing inflation and you'll see there'll never be a better time to sell Maxi than

Which is why we're launching a brand new Maxi campaign right now. At precisely the time when more and more people are considering the alternatives to their soaring transport costs.

We'll be pushing the Maxi message in your window: using the most powerful word in the English language.

We'll be backing it with hard-selling ads in the Sun and the Daily Mirror - reaching 18 million

potential Maxi owners.

We'll be giving you an extra discount for settlement. Plus £10 towards the cost of registering a Maxi demonstrator. And a special deal for your sales staff too.

It all adds up to one thing: there'll never be a better time to make more of Maxi.

This leaflet tells you how.

## Make more of Maxi in your window!

Everybody knows the benefits of owning a moped.

But not everybody owns a moped. We believe that's because people don't readily see themselves on a moped.

So we've taken a whole group of people, representing a complete cross-section of your potential customers. There's someone for everyone to identify with. In effect, we're saying "Maxi is for people like you". You'll

find the Maxi people on the giant banner like the one shown here. It'll make your window work harder than ever. And it'll make it look really different.

















Use this window banner in conjunction with the 'faces' and the smaller window banners below. We've printed the message in white on clear P.V.C. It makes it all stand out and because your window-shoppers can see

around the type it doesn't obscure any of your valuable window space.



Join the Maxi moped freewheelers!

We'll prove you can ride a Puch moped!

These smaller window banners each have a

They also have one of the most attention-getting words in the English language: FREE!

Use them in the way we suggest on the facing page. Or use them in a way of your own. But use them!

#### Add an extra of your own and sell even more!

Use this roundel to add a FREE extra of your own.

Make it free legshields.

Or a free screen.

Or tax and insurance. Make it anything at all.

It will give you a big advantage over the competition.

To make a professional job, we suggest Letraset instant lettering for your part of the message. Ask for sheet numbers 2341 and 2342 at your local stationers.



Legshields on all Maxis

# Maxi point-of-sale makes more of every window!

We've designed the new campaign's point-of-sale to be as flexible as possible. Here you see our suggestion for an average size window. Remember that if your existing Puch window livery isn't displayed in the same way as ours, this will affect your final decision on the new layout.

Join the Maxi moped freewheelers!

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This window is a good alternative to our first suggestion. You can use the smaller window banners like this – right in the centre of your window – because they're 'see-through'. This layout makes a really powerful display in an average-size window. Flexibility is the key-note, so if neither of these layouts is exactly right for you, feel free to re-arrange them.





If you're lucky enough to have a big window, you can really go to town. Here we suggest 'faces' top and bottom and all the other banners arranged centrally – with Maxis to either side. Don't forget to use your own 'FREE' sticker too.

The smaller window can be just as powerful as the bigger one. The two layouts here both cater for circumstances that many dealers may find relevant to their own.

Remember that the central display will normally be stronger than one using the side of a window – it will pay off in increased sales!

If you have several windows, make one an exclusive Maxi window for the duration of the campaign.

These are simply a few suggestions of our own. Use them, or use an arrangement to suit your particular window. But whatever you do, display <u>all</u> of the material as prominently as possible.





## We'll be telling 18,000,000 potential moped riders how to make more of Maxi!



Free commuter copies of **Steyr-Puch News!** 





### Your salesman can make more of Maxi, too!

Think how many more Puch machines you'd sell if your salesmen were as committed as you are.

Now they will be.

Because between now and Christmas we're offering an incentive which will ensure that your sales staff promote Puch every bit as hard as you and we shall be doing.

We'll be offering a £l Premium Bond Gift Voucher against every single Puch machine your salesman sells. From now until Christmas.

It means your salesmen will be rewarded in the most positive way there is - with money. And right up to £75,000, Ernie willing.

And it means they'll really sell Puch like never before.

Which is as good for you as it is for them.

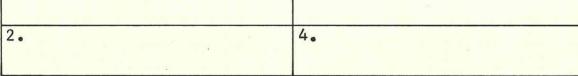
Fill in the registration form below to enrol your sales staff now.

They 11 thank you for it in the best way we know: by selling more Puch machines.

#### **Registration Form**

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#### All over Britain, newspapers will be making more of Maxi!

In every corner of the country we'll be turning newspapers on to the incredible Maxi Economy story.

We'll be explaining why there'll never be a better time to buy a brand new Maxi than today.

We'll show how nothing can get commuters where they want to go more quickly and cheaply than a Maxi.

We'll emphasise how almost anyone can ride a Maxi. And - which is where you come in - how anyone can

have a free demonstration ride at their local Puch dealer's. Altogether, 1,000 weekly newspapers will have the Maxi In addition, full details of economy Maxi travel are being sent to over 100 large circulation provincial daily newspapers and to all television, national and local radio stations, magazines and specialist publications. All this means the biggest concentration of Maxi publicity since the model was launched. So be sure to have your demonstrator

To start you off in the right direction, we'll allow you an extra £10 discount on every Maxi demonstrator you register between now and 31st December 1975. Use the

voucher below to claim your bonus discount.

Maxi ready and waiting.



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Fill in your name and address here for us to send your vouchers - PRINT CLEARLY.
Dealer Trading Title
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Weekly Sales Return - Week Ending
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Signature.....



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