

AVON

CYCLE AND MOTOR CYCLE TYRES (Including Ranger Covers and XL and No-Name Tubes.)



AN AGREEMENT entered into this.....day of.....19.....between

(hereinafter called the Dealer)

and THE AVON INDIA RUBBER CO., LTD. (hereinafter called the Manufacturer.)

1.—In consideration of the Dealer hereby undertaking to stock, recommend and promote the sale of Avon Cycle and Motor Cycle Tyres and to purchase same from the Manufacturer to a minimum nett value of £.....during the 1930/1 season ending September 30th, 1931, the Manufacturer agrees to supply such tyres at his Trade List prices current at time of delivery less a special firm purchase **discount off invoice of 10%**, less usual settlement terms viz: $3\frac{3}{4}\%$ Cash 7 days or $2\frac{1}{2}\%$ monthly a/c.

2.—Upon signing this Contract the Dealer agrees to place with the Manufacturers an Initial Stock Order to the nett value of not less than 10% and not more than 20% of the amount contracted for under Clause 1. On this one transaction the Manufacturer will allow an additional invoice discount of 5% over and above the extra discount off Trade Prices provided for in Clause 1. Delivery of the Initial Stock Order to be in one consignment.

3.—The Manufacturer will, if required, upon signature of his Agency Stock Agreement, issue to the Dealer a stock of Avon Motor Cycle Tyres on "Sale or Return," sizes to be approved by the Manager of the Manufacturer's Service Depot concerned. Sales effected ex Agency Stock shall be invoiced at Trade List Prices only, but shall count as turnover and rank for rebate under this Contract.

4.—The Manufacturer will record the nett payments made by the Dealer for all goods supplied under this Contract, or sold ex Stock until September 30th, 1931, and as soon as possible thereafter will credit the Dealer with rebate on the following scale:—

£25	....	$2\frac{1}{2}\%$	£350	....	$7\frac{1}{2}\%$
50	....	$3\frac{3}{4}\%$	500	....	$8\frac{3}{4}\%$
100	...	5%	750	....	10%
200	....	$6\frac{1}{2}\%$			

5.—It is agreed that Avon Motor and Giant Tyres may be purchased by the Dealer providing that he handles Motor Cycle Tyres, but such purchases shall not count as turnover or rank for seasonal rebate. An invoice discount of 5% will, however, be granted off the appropriate Trade Prices current at time of delivery.

6.—The Dealer undertakes not to offer or quote, either verbally or by letter, circular or advertisement, discounts and/or prices which are not authorised by the Manufacturer and not to issue advertisements or lists containing prices varying in any way from the Retail Prices fixed by the Manufacturer.

7.—The Dealer hereby acknowledges that he is familiar with the Manufacturer's Conditions of Sale as published in his Price Lists and agrees to observe same in their entirety.

Signed on behalf of the Dealer

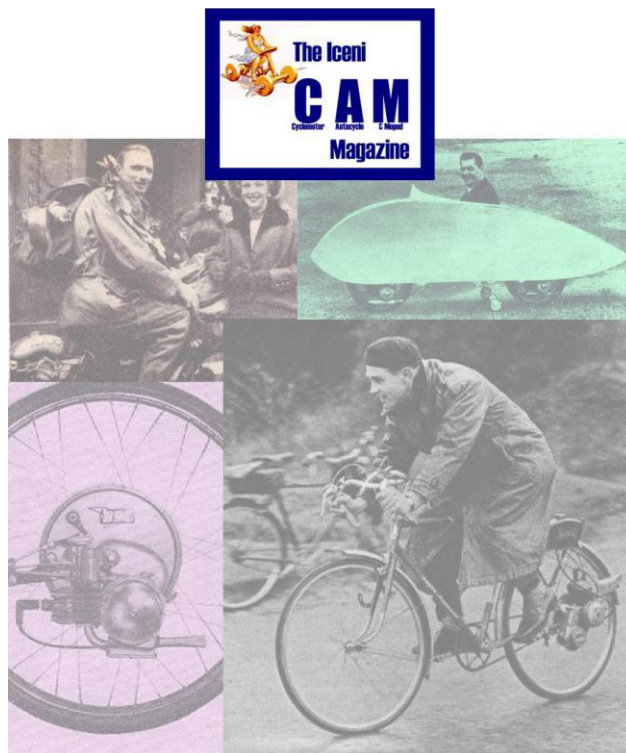
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Signed on behalf of the Manufacturer

{ p.p. THE AVON INDIA RUBBER Co., LTD.,
.....

.....Depot

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